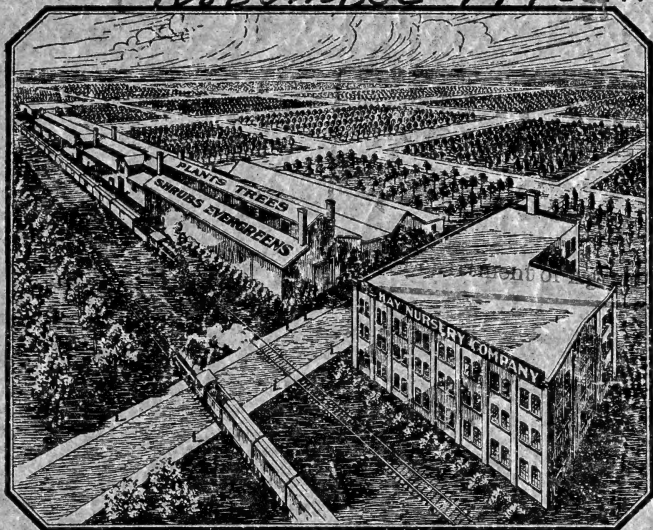


Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

62.97
Price List No. 1143

November 1943



A bird's eye view of Wisconsin's Greatest
Nursery at Waterloo, Wisconsin.

*The home of good
nursery stock that's
guaranteed to grow
—the largest assort-
ment of first class
stock in the northwest*

**McKAY
NURSERY CO.**

MADISON, WISCONSIN

HIGH QUALITY
Plus
A FAIR PRICE
Equals
CUSTOMER SATISFACTION

THE SUCCESS of the McKay Nursery Company and of McKay representatives is based on the soundness of this formula which has been proved over a period of more than a third of a century.

All prices quoted herein are for first class stock of the grades specified, well packed and delivered in good condition, charges paid.

Six sell at the dozen rates, fifty at the hundred rates unless otherwise specified.

McKay representatives are urged to help spread the sound gospel that "nursery stock which doesn't grow is expensive at any price" and to maintain the quality and helpfulness of their personal contact service at all times on a par with the quality of McKay offerings.

WE are careful to have all stock correctly labeled, and the McKay Nursery Company will replace on satisfactory proof all stock that may prove untrue to the description under which it is sold, or, at its option, may refund the amount paid therefor; but in no case shall they be liable for any sum greater than the amount originally received for said stock.

*“What a whale of a difference
a few cents make!”*



Here you will see an actual photograph of a McKay standard size (5-6 ft.) fruit tree, also a photograph of a typical fruit tree put out by the average mail order concern. Make your own comparison. Note the sturdy trunk, the well developed top and the heavy root system — all characteristic of McKay trees. Then look at the inferior type. You're bound to conclude that the best is the cheapest when it comes to buying stock. Why buy small, poorly developed stock when you can get McKay quality at the low prices contained in this Price List. Remember that nursery stock which doesn't grow is expensive at any price. The small amount you pay for vigorous, well developed stock is soon forgotten when it brings you a hundred-fold return on your investment.

McKAY APPLES AND CRABS

CLASS A

5-6 ft., \$1.75 each; \$19.00 per 12; \$150.00 per 100
4-5 ft., \$1.50 each; \$16.00 per 12; \$125.00 per 100

Anoka	Red Astrachan
Ben Davis	Red Siberian Crab
Delicious	Red Wing
Duchess	Salome
Dudley	Snow (Fameuse)
Early Harvest	Talman Sweet
Early McIntosh	Transcendent Crab
Grimes Golden	Turley Winesap
Hyslop Crab	Wealthy
Jonathan	Whitney Crab
Livland (Lowland)	Windsor Chief
McIntosh	Wolf River
N. W. Greening	Yellow Delicious
Perkins	Yellow Transparent

CLASS B

5-6 ft., \$1.90 each; 3 for \$5.50; \$21.00 per 12; \$160 per 100
4-5 ft., \$1.65 each; 3 for \$4.75; \$18.00 per 12; \$135 per 100

Baldwin	Macoun
Beacon	Malinda
Cortland	Melba
Dark Red Delicious	Milton
Dolgo Crab	Rome Beauty
Golden Russet	Sweet Russet Crab
Haralson	

SPECIAL NEW VARIETIES

CLASS C

5-6 ft., \$2.10 each; 3 for \$6.00; \$22.50 per 12
4-5 ft., \$1.80 each; 3 for \$5.25; \$20.00 per 12

Kendall	Newfane
---------	---------

Prairie Spy

Minjon (Minnesota No. 700)

Minnesota No. 790

McKAY CHERRIES (Sour)

4-5 ft., \$2.00 each; \$22.00 per 12
3-4 ft., \$1.75 each; \$19.00 per 12

Early Richmond

Large Montmorency

McKAY PLUMS AND PLUM-CHERRIES

CLASS A

These are the celebrated Hansen and Minnesota Fruit Breeding Farm Varieties. Trees in this class are desirable from every standpoint.

5-6 ft., \$2.00 each; \$22.00 per 12			
4-5 ft., \$1.75 each; \$19.00 per 12			
Ember	Superior	Tonka	Waneta
LaCrescent	Toka	Underwood	

CLASS B — CHERRY PLUMS

5-6 ft., \$2.00 each; \$22.00 per 12			
4-5 ft., \$1.75 each; \$19.00 per 12			
Nicollet	Opata	Sapa	Oka

STANDARD PEARS

5-6 ft., \$2.00 each; \$22.00 per 12			
Bartlett	Kieffer	Seckel	
Clapp's Favorite	Flemish Beauty	Vermont Beauty	
Duchess			

PEACHES

4-5 ft., \$1.50 each		
Champion	Crawford's Early	Elberta

MARQUETTE PEACH POLLY PEACH

4-5 ft., \$1.60 each		
Mulberry, Russian		Each
----- 6-8 ft.		1.75

McKAY ASPARAGUS

No order for Asparagus accepted for less than 25 of a variety. Sell each variety in quantities of 25, 50, 100, etc.

\$1.75 per 25; \$5.00 per 100; \$40.00 per 1000
Mary Washington

McKAY CURRANTS

Do not sell Currants or Gooseberries in Minnesota.

General Assortment

No. 1, \$.55 each; \$6 per 12; \$11 per 25; \$42 per 100
White Grape Wilder Cherry

SPECIAL VARIETIES

Diploma Red Lake Perfection
No. 1, \$.75 each; \$7.50 per 12; \$50.00 per 100

McKAY GOOSEBERRIES

Do not sell Currants or Gooseberries in Minnesota.

General Assortment

No. 1, \$.70 each; \$7.00 per 12

Downing	Pearl	Carrie
Red Jacket	Smith's Improved	

McKAY GRAPES

Heavily rooted extra strong 2 year plants.

Of easy culture and the returns are abundant.

More should be planted.

CLASS A

No. 1, \$.50 each; \$5.50 per 12; \$35.00 per 100

Beta (black)	Concord (black)	Niagara (white)
--------------	-----------------	-----------------

CLASS B

No. 1, \$.65 each; \$5.50 per 12; \$40.00 per 100

Brighton (red)	Moore's Early (black)
Campbell's Early (black)	Worden (black)
Delaware (red)	

SPECIAL VARIETIES

No. 1, \$.70 each; \$6.50 per 12; \$45.00 per 100

Caco (Red) — It is a splendid new variety.

Fredonia (Black) — The best black grape ever introduced.
Large bunches, almost black, thin skin. Very early.

Portland (White) — The leading white grape. Deliciously
flavored, big, sweet and satisfying. Very early.

McKAY RHUBARB

Our Rhubarb are strong field grown divisions and are
not to be compared with seedlings which do not produce
true to name.

\$.50 each; \$5.00 per 12

Linnaeus	Waterloo (Red)
----------	----------------

SPECIAL NEW VARIETIES

\$.75 each; \$7.00 per 12

McDonald	Ruby
----------	------

McKAY RASPBERRIES

Plant more Raspberries. One of the most profitable fruits. No order accepted for Raspberries and Blackberries for less than 6 of one variety. Sell each variety in quantities of 6, 12, 25, 50, 100, etc.

RED VARIETIES

\$2.50 per 12; \$4.00 per 25; \$7.00 per 50; \$12.00 per 100
Chief Latham

SPECIAL NEW RED RASPBERRIES

\$3.00 per 12; \$5.50 per 25; \$9.00 per 50
Taylor Newburg

SPECIAL BLACK AND PURPLE VARIETIES

One Year Plants

\$3.00 per 12; \$5.00 per 25; \$8.00 per 50; \$15.00 per 100
Cumberland (black) Columbian (purple)

NEW VARIETIES

One Year Plants

\$3.25 per 12; \$5.50 per 25; \$9.00 per 50; \$16.00 per 100

Indian Summer (Red)—First high quality everbearing Raspberry. Produces heavy crops of large delicious red berries in summer and again in fall.

New Logan (Black)—Very large new Blackcap. Earlier than Cumberland. One of the finest black raspberries ever grown.

Sodus (Purple)—New Variety. Vigorous grower, very heavy bearer of huge wine-purple berries.

Quillen (black)—A late variety of high quality and productiveness. Very disease resistant.

McKAY BLACKBERRIES

No order accepted for Raspberries and Blackberries for less than 6 of one variety. Sell each variety in quantities of 6, 12, 25, 50, 100, etc.

Fine stock grown from root cuttings. Greatly superior to sucker plants sold by many firms.

\$3.00 per 12; \$5.00 per 25; \$9.00 per 50
Eldorado Lucretia Dewberry
Snyder

A FINE NEW VARIETY

Alfred — A new hardy variety very large, small seeded, almost coreless. Sweet and juicy.

\$3.25 per 12; \$5.50 per 25; \$9.50 per 50

BOYSENBERRY

2 year transplants

\$4.00 per 12

**A cross between the Loganberry,
Raspberry and Blackberry.**

The biggest berry ever developed. It's size is unbelievable — two inches long is not unusual, three inches long not rare. Fifty of these plump, inch-thick marvels will fill a quart basket. A nearly seedless, beautiful wine-colored berry with a flavor that you will never forget.

It should be covered with hay or straw over winter in the colder climates to avoid winter injury.

McKAY STRAWBERRY PLANTS

Strawberry Plants must be sold on the Direct Parcel Post C.O.D. order blank. (No order for less than 50 plants.)

Sell each variety in quantities of 25, 50, 100, etc.

\$1.75 per 50; \$3.00 per 100; \$12.50 per 500

Aroma (Perfect)

Premier (Perfect)

Beaver (Perfect)

Stevens Late (Perfect)

Dunlap (Perfect)

EVERBEARING

\$1.75 per 25; \$3.25 per 50; \$6.00 per 100

Gem (Perfect)

McKAY HORSE RADISH

\$2.00 per 12; \$3.00 per 25; \$10.00 per 100

McKAY SHADE AND ORNAMENTAL TREES

To avoid any misunderstanding regarding sizes and grades of trees we make the following explanation: The 6-8 ft. grade takes in trees which are 6 ft. and over and up to 8 ft., but does not include the 8 ft. trees. For illustration: In case the planter desires an 8 ft. tree it will be necessary to purchase the 8-10 ft. size. This also applies to trees sold by caliper. The size of trees sold by diameter is measured six inches above the roots.

		Each	Per 12	Per 100
Ash, White	6- 8 ft.	\$1.75	\$18.00	\$125.00
Ash, White	8-10 ft.	2.25	22.00	170.00
Birch, Am. White (Canoe)	5- 6 ft.	2.00	20.00	
Birch, Am. White (Canoe)	6- 8 ft.	3.00	30.00	
Birch, Am. White (Canoe)	8-10 ft.	4.00	40.00	
Birch, Cut Leaf	5- 6 ft.	4.00		
Birch Cut Leaf	6- 8 ft.	6.00		
Birch Nigra (River)	6- 8 ft.	2.50		
Birch Nigra (River)	8-10 ft.	3.50		
Butternut	5- 6 ft.	1.50	16.00	
Butternut	6- 8 ft.	2.25	22.00	
Catalpa, Speciosa	6- 8 ft.	2.00	20.00	
Catalpa, Speciosa	8-10 ft.	2.50	25.00	
*Crab, Bechtel's Flowering	3- 4 ft.	1.65	18.00	
*Crab, Bechtel's Flowering	4- 5 ft.	2.25	22.00	
Crab, Dolgo. Listed under fruit trees.				
Crab, Hopa (Red Fl)	4- 5 ft.	1.65	18.00	
Crab, Hopa (Red Fl.)	5- 6 ft.	2.25	22.00	
Crab, Oriental (Fl.)	4- 5 ft.	1.75	18.00	
Crab, Oriental (Fl.)	5- 6 ft.	2.50	27.00	

We grow the following varieties of Oriental Flowering Crabs: *Atrosanguinea* (Carmine Crab); *Floribunda*; *Red Veined* (*Niedzwetzkyana*); *Red Silver*; and *Scheideckeri*. All are splendid varieties and are described in our catalog.

*Crab, Prairie (<i>Ioensis</i>)	4- 5 ft.	2.00	18.00
*Crab, Prairie (<i>Ioensis</i>)	5- 6 ft.	2.50	24.00
Elm, Am. White	6- 8 ft.	2.00	20.00
Elm, Am. White	8-10 ft.	2.50	25.00
Elm, Am. White	1 $\frac{1}{4}$ -1 $\frac{1}{2}$ in.	3.50	36.00
Elm, Am. White	1 $\frac{1}{2}$ - 2 in.	5.75	60.00
Elm, Chinese	5- 6 ft.	1.50	15.00
Elm, Chinese	6- 8 ft.	1.75	18.00
Elm, Chinese	8-10 ft.	2.50	27.50
Elm, Chinese	1 $\frac{1}{2}$ - 2 in.	4.50	48.00
Elm, Vase, Moline and Parkway	6- 8 ft.	2.25	22.00
	8-10 ft.	3.00	32.00
	1 $\frac{1}{4}$ -1 $\frac{1}{2}$ in.	4.00	40.00
	1 $\frac{1}{2}$ - 2 in.	6.00	65.00
Hackberry	6- 8 ft.	2.75	
Hackberry	8-10 ft.	3.50	
Honey Locust	6- 8 ft.	2.00	20.00
Honey Locust	8-10 ft.	3.00	30.00

* Starred varieties of Crabs and Thorns should not be planted in the vicinity of Junipers *Dundee*, *Cannarti*, *Glaucia* and *Virginiana* because of danger of infection with Cedar Rust. The varieties of Flowering Crabs and Thorns not starred are not subject to Cedar Rust and may be planted with the above Junipers.

McKAY SHADE AND ORNAMENTAL TREES (Continued)

		Each	Per 12	Per 100
Linden, American	6- 8 ft.	1.75	18.00	
Linden, American	8-10 ft.	2.50	24.00	
Maple, Cut Leaf	6- 8 ft.	2.25	24.00	
Maple, Cut Leaf	8-10 ft.	3.50	36.00	
Maple, Sugar or Hard	6- 8 ft.	3.00	34.00	
Maple, Sugar or Hard	8-10 ft.	4.00	44.00	
Maple, Norway	6- 8 ft.	3.50	36.00	
Maple, Norway	8-10 ft.	4.50	48.00	
Maple, Schwedleri (pur. lf.)	6- 8 ft.	5.50		
Maple, Schwedleri (pur. lf.)	8-10 ft.	6.50		
Maple, Silver or Soft	6- 8 ft.	1.75	18.00	135.00
Maple, Silver or Soft	8-10 ft.	2.00	22.00	150.00
Mountain Ash, Am. or Eur.	6- 8 ft.	2.00	20.00	
Mountain Ash, Am. or Eur.	8-10 ft.	3.00	30.00	
Mulberry, Weeping	5- ft.	5.50		
Oak, Pin	6- 8 ft.	4.00		
Oak, Pin	8-10 ft.	5.50		
Oak, Red	6- 8 ft.	4.50		
Oak, Red	8-10 ft.	6.00		
Poplar, Bolleana	6- 8 ft.	2.00	20.00	
Poplar, Bolleana	8-10 ft.	2.50	24.00	
Poplar, Canadian	6- 8 ft.	1.50	16.00	110.00
Poplar, Canadian	8-10 ft.	1.75	18.00	125.00
Poplar, Carolina	6- 8 ft.	1.50	16.00	110.00
Poplar, Carolina	8-10 ft.	1.75	18.00	125.00
Poplar, Lombardy	6- 8 ft.	1.25	14.00	100.00
Poplar, Lombardy	8-10 ft.	1.75	18.00	125.00
Poplar, Richardi (gold. lf.)	6- 8 ft.	1.75		
Prunus Minnesota Purple	3- 4 ft.	1.50	16.00	
Prunus Minnesota Purple	4- 5 ft.	2.00	20.00	
Prunus Newport (pur. lf.)	3- 4 ft.	1.50	16.00	
Prunus Newport (pur. lf.)	4- 5 ft.	2.00	20.00	
Prunus Newport (pur. lf.)	5- 6 ft.	2.75		
Rose Tree of China } Tree {	3- 4 ft.	1.75	18.00	
(Prunus Triloba) } Form {	4- 5 ft.	2.50	24.00	
*Thorn, Coccinea	3- 4 ft.	1.75	18.00	
*Thorn, Coccinea	4- 5 ft.	2.25	22.00	
Thorn, Crus Galli	3- 4 ft.	2.00	20.00	
Thorn, Crus Galli	4- 5 ft.	2.50	24.00	
Thorn, Paul's Scarlet	5- 6 ft.	4.00		
Walnut, Black	5- 6 ft.	1.75	18.00	
Walnut, Black	6- 8 ft.	2.50	25.00	
Willow, Golden	6- 8 ft.	1.25	14.00	
Willow, Golden	8-10 ft.	1.75	18.00	
Willow, Laurel Leaf	6- 8 ft.	1.25	14.00	
Willow, Laurel Leaf	8-10 ft.	1.75	18.00	
Willow, Niobe Weeping	6- 8 ft.	1.75	18.00	
Willow, Niobe Weeping	8-10 ft.	2.50	26.00	
Willow, Pussey	5- 6 ft.	1.50	16.00	
Willow, Pussey	6- 8 ft.	2.00	20.00	
Willow, Wis. Weeping	6- 8 ft.	1.75	18.00	
Willow, Wis. Weeping	8-10 ft.	2.50	26.00	

* Starred varieties of Crabs and Thorns should not be planted in the vicinity of Junipers Dundee, Cannarti, Glauca and Virginiana because of danger of infection with Cedar Rust. The varieties of Flowering Crabs and Thorns not starred are not subject to Cedar Rust and may be planted with the above Junipers.

THE FAMOUS WASHINGTON ELM

Our trees are direct descendants of the Famous Washington Elm under whose spreading branches, General Washington took command of the first American Army.

EVERY SCHOOL, PARK AND CEMETERY SHOULD HAVE AT LEAST ONE OF THESE TREES PLANTED ON ITS GROUNDS.

Each tree is numbered and accompanied by a "certificate of genuineness" signed by the President of the McKay Nursery Company.

6- 8 ft., \$4.00 each; 2 for \$7.00; \$40.00 per 12

8-10 ft., \$5.00 each; 2 for \$9.00; \$48.00 per 12

McKAY EVERGREENS BALLED AND BURLAPPED

The following choice Evergreens, in selected specimens, will be dug and shipped with a ball of dirt as an extra precaution that plants will arrive in good condition. Orders for this class of stock should be marked B & B, which stands for Balled and Burlapped.

ARBOR VITAE

		Each
American	2- 3 ft.	\$4.00
American	3- 4 ft.	5.25
Globosa	15-18 in.	4.00
Globosa	18-24 ft.	4.50
Pyramidal	2-2½ ft.	5.25
Pyramidal	2½- 3 ft.	6.00
Pyramidal	3- 4 ft.	7.75

FIR

Concolor (Silver Fir)	1½- 2 ft.	5.50
Concolor (Silver Fir)	2- 3 ft.	7.00
Douglas	2- 3 ft.	5.50
Douglas	3- 4 ft.	7.50

HEMLOCK

Canadian	2- 3 ft.	7.00
----------	----------	------

JUNIPER

Andorra (Spread)	1½- 2 ft.	5.50
Andorra (Spread)	2-2½ ft.	6.50
Columnaris (Blue)	2- 3 ft.	6.00
Counarti	2- 3 ft.	6.50
Counarti	3- 4 ft.	8.50
Dundee Pyramidal	2- 3 ft.	6.00
Dundee Pyramidal	3- 4 ft.	8.00
Glauca	2- 3 ft.	7.00

Meyerrii -----	15-18 in.	5.00
Pfitzeriana (Spread) -----	1½- 2 ft.	5.25
Pfitzeriana (Spread) -----	2-2½ ft.	7.00
Pfitzeriana (Spread) -----	2½- 3 ft.	8.50
Sargenti (Trailing Juniper) -----	1½- 2 ft.	5.50
Savin (Spread) -----	1-1½ ft.	4.50
Savin (Spread) -----	1½- 2 ft.	5.50
Savin (Spread) -----	2-2½ ft.	7.00
Stricta -----	1½- 2 ft.	5.00
Virginiana -----	2- 3 ft.	5.00
Virginiana -----	3- 4 ft.	6.50

PINE

Austrian -----	2- 3 ft.	5.00
Austrian -----	3- 4 ft.	7.00
Mugho (Spread) -----	15-18 in.	5.00
Mugho (Spread) -----	18-24 in.	6.50
Norway (Red) -----	2- 3 ft.	5.00
Norway (Red) -----	3- 4 ft.	6.50
Scotch -----	2- 3 ft.	5.00
Scotch -----	3- 4 ft.	6.50
White -----	2- 3 ft.	5.00
White -----	3- 4 ft.	6.50

SPRUCE

Black Hills -----	2- 3 ft.	5.50
Black Hills -----	3- 4 ft.	7.50
Colorado Selected Blue -----	18-24 in.	9.00
Colorado Selected Blue -----	2-2½ ft.	12.00
Colorado Green -----	1½- 2 ft.	5.00
Colorado Green -----	2- 3 ft.	6.50
Norway -----	2- 3 ft.	4.50
Norway -----	3- 4 ft.	6.00

TAXUS

Brevifolia (Dwarf) -----	12-15 in.	5.00
Brevifolia (Dwarf) -----	15-18 in.	6.50
Brevifolia (Dwarf) -----	1½- 2 ft.	9.00
Cuspidata Capitata (Upright) -----	18-24 in.	6.50
Cuspidata Capitata (Upright) -----	2-2½ ft.	8.00
Cuspidat Capitata (Upright) -----	2½- 3 ft.	10.00
Cuspidata (Spreading) -----	15-18 in.	5.50
Cuspidata (Spreading) -----	18-24 in.	7.50
Cuspidata (Spreading) -----	2-2½ ft.	10.00
Cuspidata Intermedia (Spreading) -----	15-18 in.	6.50
Cuspidata Intermedia (Spreading) -----	18-24 in.	9.00

McKAY EVERGREENS

All nursery grown, bushy, transplanted stock.

We find that many purchasers do not handle Evergreens properly for successful results. Therefore, we do not make any free replacement on this class of stock. Replacements will be made at one-half ($\frac{1}{2}$) our regular retail price.

The following are for hedges and windbreaks. They are dug without a ball of dirt and the roots are carefully wrapped in wet packing material.

ARBOR VITAE (Thuya)

		Each	Per 12	Per 100
Com. American	12-18 in.	\$.80	\$ 9.00	\$
Com. American	18-24 in.	1.15	12.00	
Com. American	2- 3 ft.	1.75	18.00	135.00

FIR (Abies)

Douglas	18-24 in.	1.50	16.00	
Douglas	2- 3 ft.	2.00	20.00	

PINE (Pinus)

Norway (Red)	18-24 in.	1.25	12.00	80.00
Norway (Red)	2- 3 ft.	1.65	18.00	120.00
Scotch	18-24 in.	1.00	10.00	70.00
Scotch	2- 3 ft.	1.50	15.00	
White	18-24 in.	1.10	11.00	80.00
White	2- 3 ft.	1.40	16.00	110.00

SPRUCE (Picea)

Black Hills	12-18 in.	1.25	14.00	100.00
Black Hills	18-24 in.	1.75	18.00	125.00
Black Hills	2- 3 ft.	2.25	24.00	
Norway	12-18 in.	.80	9.00	65.00
Norway	18-24 in.	1.25	12.50	85.00
Norway	2- 3 ft.	1.65	17.50	

McKAY TREE SEEDLINGS AND ONE-YEAR CUTTINGS

Sell not less than 50 of any variety

Per 100

Ash, White	18-24 in.	\$ 6.00
Elm, American	18-24 in.	6.00
Elm, Chinese	18-24 in.	7.00
Elm, Chinese	2- 3 ft.	10.00
Poplar, Car. or Norway	2- 3 ft.	8.00
Popular, Car. or Norway	3- 4 ft.	11.00
Linden, American	18-24 in.	10.00
Locust, Black	18-24 in.	6.00
Maple, Soft	18-24 in.	6.00
Willow, Golden	2- 3 ft.	8.00
Willow, Golden	3- 4 ft.	11.00
Willow, Laurel Leaf	2- 3 ft.	8.00
Willow, Laurel Leaf	3- 4 ft.	11.00

SOME GENERAL INFORMATION FOR AGENTS AND CUSTOMERS

SEASON OF BLOOMING —

May		
Almonds	Hugonis Rose	Prunus Triloba
Forsythia	Japan Quince	Spirea Arguta
Honeysuckles	Lilacs	Spirea V. H.
June		
Cornus (Dogwood)	Rosa Rugosa	Viburnums
Deutzia	Snowball	Weigela Rosea
Russian Olive	Philadelphus (Syringas)	
July		
Hydrangea Arbor	Spirea A. W.	Spirea Sorbifolia
Spirea Billardi	Spirea C. Alba	Weigela Eva Rathke
	Spirea Froebelli	
August and September		
	Hydrangea P. G.	

SHRUBS FOR HEDGES —

Buckthorn	Cotoneaster	Currant Alpine
Barberry Thunbergii		Privet

FALL AND WINTER EFFECTS

Barberry	Rosa Rugosa Rubra	Snowberry
Cornus (In Variety)	Rose Setigera	Sumacs (In Variety)
Indian Currant		Viburnums (In Variety)

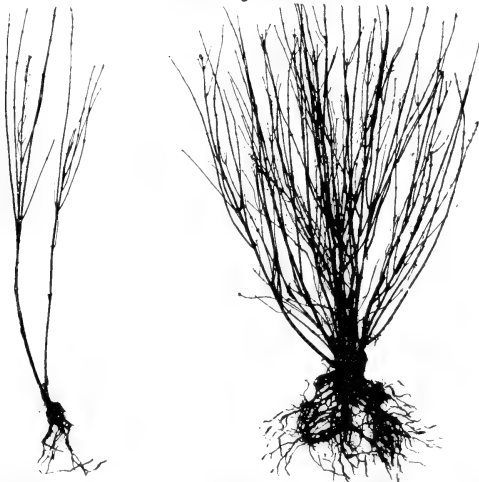
SHRUBS WITH COLORED OR VARIEGATED FOLIAGE —

Barberry Thunbergii	Elders	Philadelphus Aurea
Barberry Red Leaf	Euonymus Alatus	Spirea Aurea
Cornus (Dogwood)	Japan Quince	Weigela Variegated
	Prunus Newport	

SHRUBS FOR SHADY PLACES —

Barberry	Deutzia	Snowberry
Cornus (Dogwood)	Hydrangea Arbor	Privet
Currant Alpine		Viburnums

COMPARE THIS SHRUBBERY AND BE YOUR OWN JUDGE



The shrubbery shown on the right will bring the results desired, the results you have a right to expect. Compare this with the light, poorly branched shrub which is so typical of that put out by the average jobber or mail order concern. McKay shrubbery is all two and three years old, bushy, well developed stock, because the McKay Nursery Company is interested in winning your patronage year after year. "What a whale of a difference just a few cents make!"

McKAY CLIMBING VINES

Transplanted, well-rooted vines

\$.90 each; \$9.00 per 12

Bittersweet	Hall's Japan H. S.	Scarlet Trumpet
Clematis, Paniculata	Matrimony Vine	Honeysuckle
Engelmani Ivy		Trumpet Creeper

Boston Ivy — \$1.00 each; \$10.00 per 12

Euonymus Radicans Vegetus, 2 yr.-----each \$1.50

\$1.50 each

Clematis, Henryii	Clematis, Md. Ed.	Wisteria, Purple
Clematis, Jackmani	Andre	Silver Lace Vine \$1.25

\$1.00 each; \$10.00 per 12

Lonicera Heckrotti (Flame Honeysuckle)

A new variety of vine honeysuckle blooming continuously from June until frost. Flowers trumpet-shaped, flame red outside and golden yellow inside. Delightfully fragrant, especially in the evening.

McKAY FLOWERING SHRUBS

Well grown and of suitable size for transplanting

CLASS A

2-3 ft., 85c each; 3 for \$2.40; \$9.00 per 12; \$70.00 per 100

3-4 ft. \$1.00 each; 3 for \$2.80; 11.00 per 12; \$85.00 per 100

Varieties starred () cannot be supplied in 3-4 ft. sizes

The more dwarf shrubs will be supplied in the sizes specified and the 2-3' price will apply on these items.

Althea, Bush	Lilac Purple
Barberry Red Leaf 15-18 in.	Lilac White
*Barberry Thunbergii	Philadelphus, Cor.
Buckthorn Glossy	Philadelphus Grand.
Butterfly Bush	Philadelphus, Lemoine
(Semi-Hardy)	*Privet, Regals
Caragana Arborescens	*Rosa Rugosa Rubra 18-24 in.
Coralberry Chenaulti	*Rose Setigera
Coralberry (Indian Currant)	Russian Olive
Cotoneaster Acutifolia	Snowberry Chenaulti
*Deutzia, Lemoine	Snowberry White
*Deutzia, Pride of Rochester	Spirea, Arguta
Dogwood Baileyi (Red)	*Spirea A. W. 18-24 in.
Dogwood, Lutea (Golden)	Spirea Billardi
Dogwood, Siberian (Red)	*Spirea Froebelli 18-24 in.
Elder, American	Spirea, Opulifolia
Elder, Golden	Spirea Opulifolia Nana
Elder, Cut Leaf	(Dwarf Ninebark)
Forsythia	Spirea Van Houttei
*Hansa Rose 18-24 in.	Sumac Fragrant 18-24 in.
Honeysuckle Belle	Sumac, Smooth
Albida (White)	Sumac, Staghorn
Honeysuckle, Morrowi	Tamarix Amurensis
Honeysuckle Pink Tart.	Weigelia Rosea
Honeysuckle Red Tart.	

McKAY FLOWERING SHRUBS

CLASS B

2-3 ft., \$1.00 each; 3 for \$2.80; \$11 per 12; \$85.00 per 100
 3-4 ft., \$1.25 each; 3 for \$3.60; \$14 per 12; \$100.00 per 100

Varieties starred () cannot be supplied in 3-4 ft. sizes

The more dwarf shrubs will be supplied in the sizes specified and the 2-3' price will apply on these items.

Almond Pink	Lilac Villosa (Pink)
Amelanchier Canadensis (Juneberry)	Lilac, Persian Purple
Aralia, Pent.	Philadelphus Boquet Blanc
Aronia Arbutifolia	Philadelphus, Virginal
Aronia Brilliantissima	Prunus Tomentosa
Aronia Melanocarpa	(Nanking Cherry)
*Barberry, Red Leaf 18-24 in.	Red Leaf Plum
Buffaloberry (Shepherdia)	Rose Tree of China
Cornus Paniculata	(Prunus Triloba)
*Currant Alpine 18-24 in.	Snowball, Common
*Deutzia, Gracillis 18-24 in.	*Spirea, Froebelli
Diervilla Trifida	Spirea, Korean
*Dr. E. M. Mills Rose	Spirea, Sorbifolia
(Double Hugonis)†	*Spirea, Thunbergii
Euonymus Atropurpurea	Sumac Cut Leaf
Euonymus Europea	Tamarix, Hispida
H. B. Cranberry	Viburnum, Americana
*Hugonis Rose†	(Am. H. B. Cranberry)
Hydrangea Arbor	Viburnum, Dentatum
Hydrangea P.G. (Bush)	Viburnum Lantana
*Japan Quince	Viburnum Lentago
Kerria White	Viburnum Pubescens

†Suitable for planting with shrubs in landscape work.

CLASS C

2-3 ft., \$1.25 each; 3 for \$3.60; \$14 per 12; \$100.00 per 100
 3-4 ft., \$1.50 each; 3 for \$4.00; \$16 per 12; \$115.00 per 100

Varieties starred () cannot be supplied in 3-4 ft. sizes

The more dwarf shrubs will be supplied in the sizes specified and the 2-3' price will apply on these items.

Beauty Bush	Weigelia, Eva Rathke
*Currant Alpine	

†Suitable for planting with shrubs in landscape work.

CLASS D

2-3 ft., \$1.50 each; \$16.00 per 12

3-4 ft., \$1.75 each; \$20.00 per 12

Dogwood, Variegated	Witch Hazel
Euonymus, Alatus	
Euonymus Alatus Compacta	2-3 ft. \$2.00
Cotoneaster Divaricata	2-3 ft. B&B 2.50
(Not hardy in north)	
Cotoneaster Multiflora	2-3 ft. B&B 2.75

McKAY FLOWERING SHRUBS (Cont.)

CLASS E

FRENCH LILACS — BUSH

2-3 ft., \$1.75 each; \$18.00 per 12; \$120.00 per 100
 3-4 ft., \$2.00 each; \$22.00 per 12

Chas. X (Single Redish Pur.)	Md. Casimir Perier (Double White)
Hugo Koster (Single Pale Lilac)	Michael Buchner (Double Pale Lilac)
Ludwig Spaeth (Single Purple Red)	Marie Le Graye (Single White)
Md. Lemoine (Double White)	Pres. Grevy (Double Blue)

SPECIAL VARIETIES

2-3 ft., \$1.85 each; \$20.00 per 12
 3-4 ft., \$2.25 each; \$24.00 per 12

See catalog for detailed descriptions.

Chas. Joly (Double Red)	Jean Mace (Double Mauve)
Miss Ellen Wilmott (Double White)	Ed. Andrae (Double Pink)
Katherine Havemeyer (Double Rose and Blue)	

For Lilacs, Common Purple, White, see Class A Shrubs;
 For Persian, and Villosa, see Class B Shrubs.

TREE FORM SHRUBS

		Each
Hydrangea P. G. Tree	2-3 ft.	\$2.00
Hydrangea P. G. Tree	3-4 ft.	2.50
Prunus Minnesota Purple	3-4 ft.	1.50
Prunus Minnesota Purple	4-5 ft.	2.00
Prunus Newport (Purple Leaf)	3-4 ft.	1.50
Prunus Newport (Purple Leaf)	4-5 ft.	2.00
Rose Tree of China (Prunus Triloba)	3-4 ft.	1.75
Rose Tree of China (Prunus Triloba)	4-5 ft.	2.50

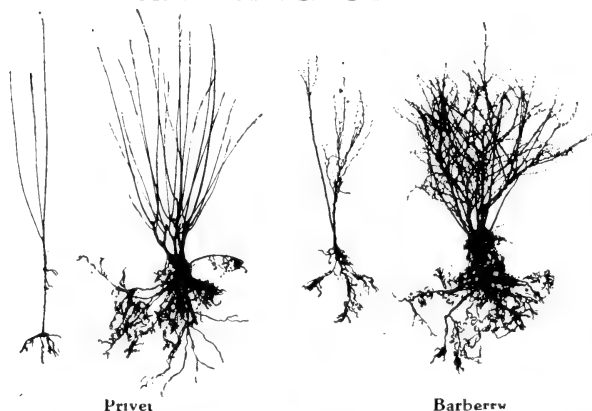
McKAY HEDGES AND SCREENS

Well-branched, transplanted stock.

Not less than 12 of any variety sold unless the each rate is given. Larger sizes in these varieties are quoted elsewhere in single specimens and in larger quantities.

	Each	Per 12	Per 100
Barberry, Thunbergii -----	12-18 in.	\$4.00	\$30.00
Barberry, Thunbergii -----	18-24 in.	6.00	40.00
Buckthorn, Common -----	18-24 in.	4.00	25.00
Buckthorn, Common -----	2-3 ft.	4.50	32.50
Coralberry (Indian Currant) --	18-24 in.	5.00	35.00
Cotoneaster Acutifolia -----	12-18 in.	4.00	30.00
Cotoneaster Acutifolia -----	18-24 in.	5.00	40.00
Currant, Alpine -----	15-18 in.	5.50	45.00
Honeysuckle, Pink Tar. -----	18-24 in.	5.00	35.00
Honeysuckle, Red Tar. -----	18-24 in.	6.00	40.00
Privet, Amoor A. N. -----	12-18 in.	3.00	20.00
Privet, Amoor R. N. -----	18-24 in.	4.00	25.00
Privet, Amoor R. N. -----	2- 3 ft.	5.00	35.00
Privet, Amoor R. N. -----	3- 4 ft.	7.00	
Russian Olive -----	18-24 in.	4.00	30.00
Siberian Hedge (Chinese Elm) --	18-24 in.	---	7.00
Siberian Hedge (Chinese Elm) --	2-3 ft.	2.00	10.00
Snowberry, White -----	18-24 in.	5.00	35.00
Spirea, Van Houttei -----	18-24 in.	4.50	35.00
Spirea Opulifolia Nana (Dwarf Ninebark) -----	18-24 in.	6.00	40.00

IF YOU WANT A BEAUTIFUL HEDGE, PLANT McKAY HEDGING SHRUBS



Privet

Barberry

The above picture shows a comparison between McKay's Privet and Barberry hedging plants and those put out by the average mail order house and department store. The heavily branched, well rooted, transplanted stock furnished McKay customers is so far superior to the spindly, poorly rooted specimens shown beside them that you will readily realize this stock is expensive at any price, especially so, when you can buy McKay Quality Stock at the prices in this price list. Hedging material such as we supply quickly makes a fine, full hedge instead of the thin open type.

McKAY ROSES

Our Roses are strong two year plants, grown out of doors, well rooted, hardy, first-class, and are more valuable than plants sent out by many mail order houses or sold by department stores at cheap prices. Often these are mere tender shoots, started in a greenhouse and are without strength enough to stand the shock of transplanting. Our Roses usually bloom the first season.

The letter after each name indicates the color according to the following key: (B) for Blush; (C) for Crimson; (P) for Pink; (R) for Red; (S) for Silver; (W) for White; (Y) for Yellow; (OR) for Orange Red.

CLIMBING — CLASS A

\$1.00 each; 3 for \$2.50; \$10.00 per 12

American Pillar (P)	Excelsa (R)
Crimson Rambler (C)	Gardenia (Yellow Rambler)
Dorothy Perkins (P)	Tausendschon (P)
Dr. Van Fleet (P)	White Dor. Perkins

CLIMBING — CLASS B

\$1.25 each; 3 for \$3.50; \$12.00 per 12

Climbing Am. Beauty (R)	Paul's Scarlet Climber (C)
Mary Wallace (P)	Primrose (Y)
Spanish Beauty (Mme. Gregoire Staechelin) (P)	

HYBRID ROSA RUGOSA

CLASS A

\$.85 each; 3 for \$2.40; \$9.00 per 12

Hansa (R)	Belle Poitevine (P)
	Sir Thos. Lipton (W)

GROOTENDORST SUPREME

An improved F. J. Grootendorst, darker red.

\$1.50 each; \$15.00 per 12

CLASS B

\$1.15 each; 3 for \$3.25; \$12.00 per 12

Agnes (a new Yellow)	F. J. Grootendorst (R)
Conrad F. Meyer (S)	Pink Grootendorst (P)
	Sarah Van Fleet (Double Pink)

HYBRID PERPETUAL ROSES

\$1.25 each; 3 for \$3.50; \$14.00 per 12

American Beauty (R)	J. B. Clark (C)
Frau Karl Druschki (W)	Mrs. John Laing (P)
General Jacqueminot (R)	Paul Neyron (P)
Geo. Ahrends (P)	Ulrich Brunner (C)

HYBRID TEA ROSES (EVERBLOOMING)

We are listing below some of the better varieties of Hybrid Tea (Everblooming) Roses. These varieties will give a wealth of bloom the first year; however, need very careful protection over winter as they are not hardy unless covered over winter. They are worth any extra care needed.

Strong Field Grown — 2 year No. 1

\$1.25 each; 3 for \$3.50; \$14.00 per 12

Gruss an Teplitz (R)	Red Radiance
Heinrich Goede (Orange)	Talisman (OR)
Kaiserin (W)	Ville de Paris (Y)
Pink Radiance	

SPECIAL HYBRID TEA ROSES (EVERBLOOMING)

\$1.35 each; 3 for \$3.75; \$15.00 per 12

Caledonia (W)	McGredy's Scarlet
Catherine Kordes (P)	McGredys Yellow
Chas. K. Douglas (R)	Margaret McGredy
Christopher Stone (R)	(Copper Red)
Condessa de Sastago	Md. Jules Bouche (W)
(Copper & Yellow)	Md. Jos. Perraud (O)
Duquessa de Penaranda	Mrs. E. P. Thom (Y)
(Orange)	Mrs. P. S. duPont (Y)
Edith Nellie Perkins (P)	Picture (P)
Editor McFarland (P)	Pink Dawn
E. G. Hill (R)	Rouge Mallerin (R)
Etoile d'Hollande (R)	Temno (R)
Golden Dawn (Y)	President Hoover (OR)
Grenable (R)	Sister Therese (Y)
Joan Hill (Y)	The Doctor (P)
McGredy's Ivory (W)	

NURSERY STOCK THAT DOESN'T GROW IS EXPENSIVE AT ANY PRICE



The rose at the right is good illustration of the strong, healthy, field grown stock that McKay Nursery Company furnishes its customers. Compare it with the one on the left which is typical of the kind of stock handled by the average mail order house and department store. This comparison will convince you that the best is the cheapest. Nursery stock that doesn't grow is expensive at any price. It is evident McKay roses invariably bloom the first year.

McKAY ROSES (Continued)

SPECIAL SHRUB ROSES

\$1.10 each; \$12.00 per 12

Hugonis — "Golden Rose of China"
Harrison's Yellow Persian Yellow

POLYANTHA ROSES

\$1.35 each; 3 for \$3.75; \$15.00 per 12

Baby Rambler, Red	Else Paulsen (Pink)
Baby Rambler, Pink	Improved Lafayette (Red)
Baby Rambler, White	Mrs. R. M. Finch
Baby Rambler, Yellow	(Sweetheart Rose) (P)

PRAIRIE ROSES

\$.85 each; 3 for \$2.40; \$9.00 per 12; \$70.00 per 100

Blanda (P) Setigera (P)
Rubrifolia (Redish foliage)

ROSA RUGOSA RUBRA (R)

\$.85 each; \$9.00 per 12; \$70.00 per 100

McKAY PERENNIALS

No ornamental lawn planting can be complete without a proper proportion of these flowering plants. We offer good, strong, field grown stock.

\$.35 each; \$4.00 per 12; \$30.00 per 100

Achillea (The Pearl)	Hemerocallis (Yel. Day Lily)
Asters, Hardy	Japanese Spurge
Aquilegia	Liatris (Blazing Star)
Boltonia	Lily-of-the-Valley
Campanula	Lily, Yellow Day
(Canterbury Bells)	Mallow Rose
Coreopsis	Monarda
Chrysanthemums	Physostegia
Daisy, Shasta	Platycodon
Day Lily, Lavender	Pyrethrum Mixed
Delphinium, Belladonna	Rudbeckia
Delphinium, Bellamosa	Scabiosa
Dianthus Barbatus	Sedum
(Sweet William)	Spring Marguerite
Dianthus Plumarius	(Early Shasta Daisy)
(Hardy Pink)	Tiger Lily
Gaillardia	Veronica (Blue)
Golden Glow	Vinca Minor (Ground Cover)
Gypsophila	Viola, (Yellow)
Hollyhocks	Viola, (Purple)

PERENNIALS

\$.40 each; \$4.50 per 12; \$35.00 per 100
(Except as noted)

Bleeding Heart 60c	Delphinium Gold Medal
Day Lily, White	Delphinium Wrexham
Fringed Bleeding Heart 60c	Hybrids
Poppy, Oriental	Lupine (Russell Strain) 60¢
Delphinium English Hybrids	Yucca

McKAY PHLOX

We offer strong, field grown 2-year plants. Phlox are among the finest perennial plants.

40c each; 3 for \$1.00; \$4.00 per 12; \$30.00 per 100

IN COLORS

Pink

Red

White

CHOICE NAMED VARIETIES

50c each; 3 for \$1.25; \$4.50 per 12; \$35.00 per 100

Beacon (Cherry Red)	Milly (Bright Pink)
Count Zeppelin	Miss Lingard (White)
(White with Red Eye)	Mrs. Jenkins (White)
Eclairer (Rose Carmine)	Pyramid (White)
Enchantress (Fine Pink)	R. P. Struthers (Red)
Firebrand (Orange Scarlet)	Ryndstrom (Pink)

PHLOX (Continued)

THREE FINE NEW VARIETIES

60c each; 3 for \$1.50; \$6.00 per 12

Lillian (Beautiful Soft Pink) Morgenrood (Cherry-Red)
Daily Sketch (Huge Rose Pink with Red Eye)

ROCK GARDEN PLANTS

\$.35 each; \$4.00 per 12; \$27.50 per 100

Alyssum Saxatile	Dwarf Iris (Purple)
Arabis Alpina	Phlox Subulata Blue
Aster Alpinus	Phlox Subulata Pink
Campanula Carpatica	Sedum Acre
Delphinium Chinensis	Sedum Album
Dianthus Plumarius	Sedum Sarmentosa
Dianthus Deltoides	Sedum Stalkii
Linum	Viola-Purple
Nepeta Mussini	Viola-Yellow

LILIES

\$.75 each; \$8.00 per 12

Regal Umbellatum

McKAY JAPAN IRIS

McKay Japan Iris — Mixed (No color specified)

40c each; 3 for \$1.00; \$3.50 per 12; \$25.00 per 100

Purple Siberian Iris

40c each; 3 for \$1.00; \$3.50 per 12; \$25.00 per 100

McKAY GERMAN IRIS

NAMED VARIETIES

Iris can be transplanted successfully in fall or spring

35c each; 3 for 90c; \$3.00 per 12; \$22.50 per 100

Queen of May (Lavender Pink)	Mrs. H. Darwin (White with Lavender Falls)
Parisensis (Dark Purple)	Pallida Delmatica (Pale Blue)
Canary Bird (Clear Yel.)	

German Iris — Assorted (Our selection)

30c each; \$2.75 per 12; \$20.00 per 100

German Iris — Some excellent new varieties

50c each; 3 for \$1.25; \$5.00 per 12; \$35.00 per 100

Alcazar (Violet and Purple, very large)
Ambassadeur (Bronze and Purple)
Autumn King, (Purple)
Dream (Light Pink)
Duke of York (Very large soft blue)
Lent. A. Williamson (Violet and Purple)
Lohengrin (Pinkish Lavender)
Lord of June (Large Lavender Blue)
Madam Chereau (White, veined purple)
Primrose (Soft Yellow)
Shekinah (Pale Lemon Yellow)
Susan Bliss (Pink)
Wm. Mohs, (Large Lilac Pink)

McKay Gladioli — Named Varieties

No order accepted for a total of less than 6 Gladioli Bulbs
nor less than 3 of a variety

\$1.25 per 12; \$2.00 per 25; \$7.00 per 100

Betty Nuthall (Orange-Pink)	Golden Dream Mrs. Konynenberg (Violet Blue)
Pfitzer's Triumph (Orange-Red)	Picardy (Huge Pink)
Minuett (Lavender)	Yellow Favorite
Crimson Glow (Crimson)	Marmora (Smoky Mauve)
E. J. Shaylor (Rose-Pink)	Orange Queen
Gloriana (Salmon)	

McKay Gladioli — Mixed (No color specified)

90c per 12; \$1.50 per 25; \$5.00 per 100

BULBS AND TUBEROUS ROOTED PLANTS

Cannas

50c each; \$5.00 per 12; \$35.00 per 100

Red

Yellow

Dahlias

35c each; 3 for \$1.00; \$4.00 per 12

Pink

Red

Yellow

White

Dahlias — NAMED VARIETIES

.40 each; 3 for \$1.10; \$4.00 per 12

Mrs. I. de Ver Werner (Lavender)	Jersey Beacon (Red)
Jane Cowl (Buff)	Jersey's Beauty (Pink)

BULBS FOR FALL PLANTING

Varieties and prices only upon application

McKAY PEONIES

Peonies can be sold for either spring or fall delivery. However, Peonies will do better planted in the fall and should be sold that way, if the customer is planting any number. We offer good strong plants with three to five eyes.

UNNAMED VARIETIES

75c each; \$8.00 per 12;

Red

White

Pink

GOOD NAMED VARIETIES

\$1.00 each; \$10.00 per 12

Duchess de Nemours (White)
 Delicatissima (Pink)
 Edulus Superba (Dark Pink)
 American Beauty (Pink,
 Felix Crousse (Brilliant Red)
 Festiva Alba (White)
 Festiva Maxima (Huge White)
 Floral Treasure (Lilac Rose)
 Marie Lemoine (Sulphur White)
 Md. Vernville (Pure White)

CHOICE NAMED VARIETIES

\$1.25 each; \$14.00 per 12

Avalanche (Creamy White)
 Couronne d'Or (White)
 Karl Rosefield (Red)
 Livingstone (Deep Pink)
 Longfellow (Red)
 Mons. Jules Elie (Huge Pink)
 Solange (Cream)

EXTRA CHOICE NAMED VARIETIES

Baroness Schrader (Blush White)	-----	\$1.50
Sarah Bernhardt (Pink)	-----	1.50
Therese (Fine Early Pink)	-----	1.75
Walter Faxon (Deep Rose Pink)	-----	1.50

NUMBER OF TREES OR PLANTS ON AN ACRE

2 feet each way	10,890
3 feet each way	4,840
4 feet each way	2,723
5 feet each way	1,742
6 feet each way	1,210
8 feet each way	680
10 feet each way	430
12 feet each way	302
15 feet each way	194
18 feet each way	135
20 feet each way	110
25 feet each way	70
30 feet each way	48

Rule — Multiply the distance in feet between the rows by the distance the plants are apart in the rows and the product will be the number of square feet for each plant or hill; which divided into the number of square feet in an acre (43,560) will give the number of trees to an acre.

SUITABLE DISTANCES FOR PLANTING IN THE NORTHWEST

Apples, standard	25 to 30 feet
Pears, standard	18 to 24 feet
Pears, dwarf	12 to 15 feet
Cherries and Plums	20 to 25 feet
Currants and Gooseberries	4 to 6 feet
Grapes	6 to 8 feet
Raspberries and Blackberries	3 to 6 feet
Strawberries	1½ by 3½ feet

INDEX

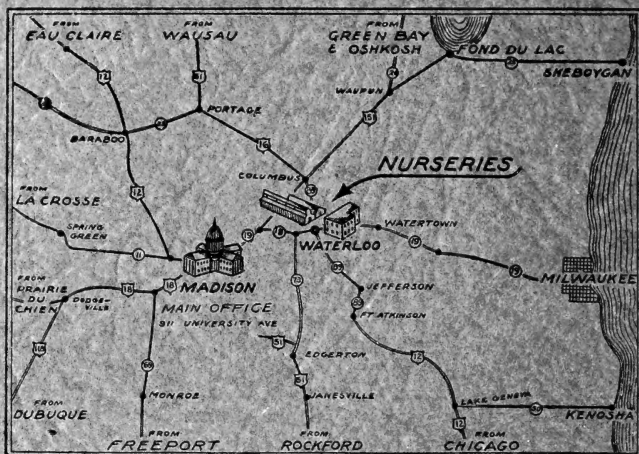
	Page
Apples	3
Asparagus	4
Blackberries	7
Bulbs	22
Cannas	23
Cherries	14
Climbing Vines	15
Crabs	3
Currants	5
Dahlias	23
Evergreens	10, 11, 12
Flowering Shrubs	14, 15, 16
Gladiolus	20
Gooseberries	5
Grapes	5
Hedges and Screens	17
Horse Radish	7
Iris	23
Mulberries	4
Peaches	4
Pears	4
Peonies	24
Perennials	21, 22, 23, 24
Phlox	21, 22
Plums	4
Plum-Cherries	4
Raspberries	5
Rhubarb	5
Roses	18, 19, 20
Shade and Ornamental Trees	8, 9, 10
Shrubs, flowering	14, 15, 16
Strawberries	7
Tree Seedlings and one-year Cuttings	12
Tree Form Shrubs	16

Distances to plant	25
Information, flowering shrubs	13
Number of trees per acre	25

When You Buy On PRICE Alone

You Can Never Be Sure!

● It's unwise to pay too much, but it is worse to pay too little. When you pay too much you lose a little money — that's all; but when you pay too little you sometimes lose everything because the thing you bought is incapable of doing the thing it was bought to do. ● The common law of business balance prohibits paying a little and getting a lot. It can't be done. If you deal with the lowest bidder, it is well to add something for the risk you run, and if you do that, you have enough to **BUY QUALITY.**



All Highways Lead to Our Nurseries at Waterloo, Wisconsin.
THEY ARE WORTH SEEING!



OUR GUARANTEE

When stock is received and paid for on day of delivery, at full retail price, we guarantee, providing reasonable care is given by the purchaser, to replace entirely free of charge all nursery stock which fails to grow, providing we are notified before August 1st, following delivery, excepting Evergreen Trees, which will be replaced at one-half ($\frac{1}{2}$) our regular price.